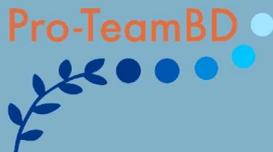


# Pro-Team BD

For Service Users

Grow Your Business With  
Greater Speed And Simplicity  
With Pro-Team BD.



Growing SME's Through Outsourced  
Business Development Resource

## Introduction to Pro-Team BD

With many years' experience in managing the Sales and Business Development process we understand the challenges experienced by many companies. That's why we have carefully selected a full range of Sales & Business Development Professionals to meet the needs of most businesses across most sectors.

If you need outsourced, professional and experienced, Sales & Business Development people, Pro-Team BD can provide the right fit for you and your business. Whether you are looking to enter new markets, grow your business or try new ways of generating leads, using traditional methods of recruiting employees to deliver is a huge investment of time and money. Getting it right takes constant management and agility.

Working with Pro-Team BD you can access the full range of experience & expertise needed to implement your strategy successfully, whilst paying the right person, the right cost, to do the right task, at the right time.

## Examples of how Pro-Team BD can help your business grow

We have listed some of the more common services our expert team provides. If the support you need is not listed please do get in touch, as the skill and experience of our team is far greater than can be listed here.

Some of the services Pro-Team BD offer include:

- Audit of current strategy & processes
- Strategy development, implementation & management
- Growth support & entry to markets
- Email, telemarketing & lead-gen providers
- Digital marketing, graphics & content
- Salespeople, networkers and lead converters
- Trainers, coaches, and mentors
- Social media management & campaigns

# Contact Us

Mobile:  
07885 911877

Phone:  
01227 807007

Email:  
info@pro-teambd.com

Website:  
www.pro-teambd.com



## How we work with our clients

### **Facilitation Service**

Grow your Business with greater speed and simplicity, with less risk, by using the Pro-Team BD Facilitation Service. From our team of Business Development professionals, we source the people you need to develop and execute your strategy.

Whether you need a full team or some additional expertise to supplement your existing team, Pro-Team BD can help.

#### **Step 1: Identify needs**

We meet with you to discuss your needs and understand your goals and aspirations.

#### **Step 2: Agree way forward**

We agree the timeline, resource and expertise required and develop a plan of action. This may take several conversations over a few days.

#### **Step 3: Select outsourced resource**

We source a selection of providers from our vetted, experienced professionals for you to choose your preferred provider. We support the instigation of the campaigns, then you take over management of your new outsourced resource.

**If you require more leadership and management of your Business Development Strategy, then your business would benefit from using our Fully Managed Service.**

### **Fully Managed Service**

Utilise our full range of Management and Biz Dev skills, and simplify the process even more, by using the Pro-Team BD Fully Managed Service. If you have big plans to grow your business but don't have the time or the resource in house to manage those plans through to fruition, our Fully Managed Service could be the key to your success.

#### **Step 1-2:**

The same as our Facilitation Service.

#### **Step 3: Bringing people together**

We source the right professionals for your business.

We source a selection of providers from our vetted experienced professionals for you to choose your preferred provider.

#### **Step 4: campaign set up**

We liaise with your preferred providers to set up the campaigns, set the targets and manage the activities, in accordance with the pre agreed strategy and action plan.

#### **Step 5: Manage delivery**

As your outsourced Biz Dev manager, Pro-Team BD actively manage the execution of your Business Development Strategy and Action Plan through hands on management of your outsourced service providers.

#### **Step 6: Report and review**

We review the activity and results, from your campaigns, and supply a full suite of management reports, so you have clear visibility of activity and results. Through regular discussions, with you and the service providers, we can be sure that your campaigns will be effectively managed to meet your goals.

# Contact Us

Mobile:  
07885 911877

Phone:  
01227 807007

Email:  
info@pro-teambd.com

Website:  
www.pro-teambd.com

